

IRA A. GEISELMAN



Born on farm at Woodshoro, Frederick County, Md., of Pennsylvania-Dutch parentage.

Worked on farm for parents in summer, went to country school in winter.

Took commercial course at Badger, Bryant & Stratton college, Baltimore, Md.

Left the farm at 22 years of age. Secured position in Sears Department Store, York, Penn., at \$3.00 per week.

Three weeks later was offered goods furnishings department at \$5.00 per week—but in meantime had accepted position with J. G. McCrory Co., at 5 and 10c store, at \$7.00 per week.

Remained there three months as assistant and was then sent to Sharon, Pa., to manage the McCrory 5 and 10c store in that city.

Remained at Sharon store until February of following year when I was transferred to Wheeling, W. Va., to manage one of the McCrory Co.'s largest stores.

At the age of 27 married Miss Clara Devon of East Liverpool, O. Had saved enough money to open small 5 and 10c store in Fostoria, O.

Two years later sold out my store to go with O. C. Murphy 5 and 10c store, as part-owner.

I assisted with the buying and managed the store in the home office town, McKeesport, Pa. Spent eight years with this company and then sold out and went with the S. S. Kress Co.

September, 1916, went to Allentown, Pa., as assistant to help open the new Kress 25 and 50c store in that city. Remained there until February of the following year.

I was then made Manager of the S. S. Kress Co. store at Trenton, N. J. Have managed this store three years.

M. J. O'NEIL



1881—March 15, born at Springfield, O. Received grammar and high school education, also, courses in business college.

1899—Started in dry goods business with Klemens Bros., at Springfield, O.

1904—Buyer of silk, jewelry, toilet articles, gloves, leather goods at The Columbus D. G. Co., Columbus, O.

1909—Married Miss Rose Gray at Columbus, O.

1912—Went with the Karpfstein D. G. Co., Milwaukee, Wis., as buyer of silk, dress goods, wool goods and white goods.

1917—Connected with S. S. Kress Co., as assistant at Somerton, Pa.

1918—Transferred to Rockton, Mass., as Manager.

1920—Transferred to Cincinnati, O., as Manager. Have one child living, Kathleen, age 4.